









Welcoul to your future!

At Prevmon we are **FOCUSED** uniquely and exclusively on your **FUTURE** and we work to make it better.

In 2017 we improved our communications with participants, launching the **PREVMON APP**. You can now get your plan information with just a few taps on your phone, at any time. Have you downloaded yours?

And since it is not easy to **TALK ABOUT PENSIONS** or to even understand the subject, and we know how important it is in our lives, we are continuing the **HR ON THE ROAD PROGRAM**. In 2017, **MORE THAN 1,900** employees were impacted. Technology offers **INFINITE POSSIBILITIES**, but nothing can replace **HUMAN RELATIONSHIPS**, eye-to-eye, personal contact.

In this **NEW DIGITAL REVOLUTION** we are going through, we must not lose focus on what really matters, our participants' FUTURE. Open the door, let technology in. You will see what it can do for you. But remember: **LIFE IS ABOUT CHOICES** and they decide where you will get to and **WHO YOU WILL BE TOMORROW**.

Make the best choices today and count on us!

Prevmon Team



PrevMon

is what you make it

We are always hearing that we are going through a digital revolution and that Artificial Intelligence will take over the world. There are so many new terms that people who are not involved sometimes feel alienated. And for those who think that this modernity is a future thing, know that technology is already knocking on your door and is ready to maximize your potential.

This revolution has been profoundly transforming people's lives. By 2020 there will be more than 24 billion devices connected to the Internet. This is a major challenge because it is a change of culture, in processes and working practices: a radical transformation in relationships.

You may have heard of the Internet of things (IoT). It will connect dozens of devices to the Internet and integrate them into





the network, creating smart cities. There are now refrigerators, televisions, cars and many other connected devices and the exchange of information is going to become more intense.

In the business environment, every company will have to guide itself through the process of digital transformation. This is the age of knowledge renewal. New habits create new demands as well as new opportunities. Technology plays an important and transformative role in companies, helping to optimize time and resources. And all of this will inevitably impact your life.

Although not everyone is open to this technological revolution, it cannot be denied that such advances are incredible to our lives and we must make use of them.

Look at this example - soon, with self-driving cars on the roads, there will be a huge reduction in the number of accidents.

Some estimates say that one million lives a year could be saved worldwide. It's an impressive number, isn't it?

In medicine, new devices will be able to monitor our health on a daily basis and contribute to the diagnosis and treatment of various diseases. Life expectancy, which in Brazil is almost 76 years now, according to the IBGE, will soon exceed 100 years.



Look at how important private pension is.

Advances include energy sources. In a hot country like Brazil harnessing sunlight to generate electricity will become cheaper in a few years. Clean energy that saves you money.

You can see there is a lot of good on the road ahead. And if we know how to make use of it, the future, which will soon be here, will be transformative and unforgettable! Together we can be pioneers in this technological world!



Click the options to navigate through your annual report:

of the year

results

intelligence

PREVMON BIG DATA

WE HAVE A LOT TO TELL YOU.

Our evolution:







MACRO VIEW

of the year







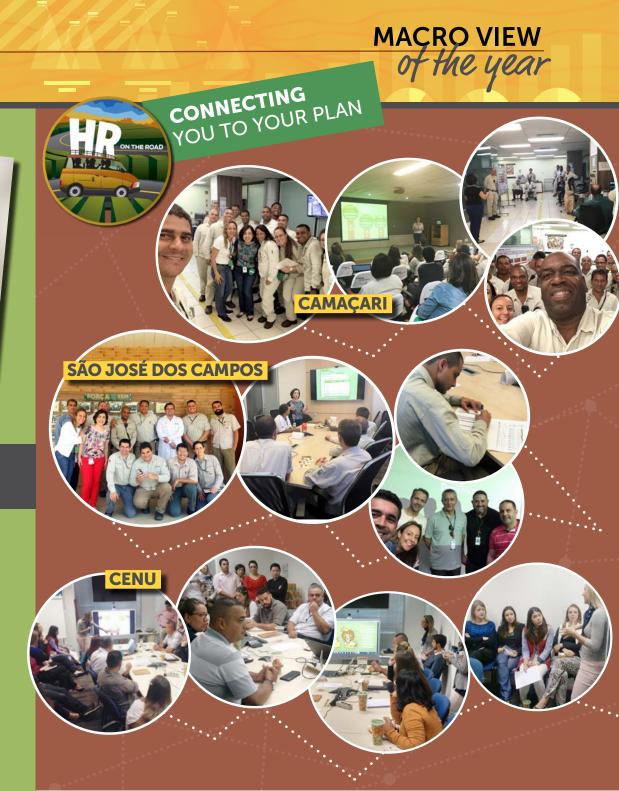




APP LAUNCH

Your pension plan in your hands! You can access it on your phone:

- > Contributions
- **Balance check**
- Profitability by Investments Profile/Manager
- News from Prevmon
- Questions about the plan? Send a message to Prevmon.











PLAN PRESENTATIONS

We presented the Prevmon Plan:



ANNUAL SALES TEAM MEETING:

employees **IN PERSON**





FINANCIAL AREA 120 employees **IN PERSON**



no nosso espaço na Reunião Comercial FY17! Dias 3 e 4 no foyer. \mathbf{c}





START 476

EMPLOYEES

RIGHT

Three talks a month about the plan for new employees

CENU In person **OTHER LOCATIONS** by Webex

COMMUNICATIONS CAMPAIGNS







Changes in Investments **Profile, Manager** and Contribution Percentage

Changes in Percentage of Income -**For retirees**

Changes in Investment Profile and Manager -**For retirees**

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PREVMON BIG DATA

PREVMON INFO

Our semi-annual publication about finance and pensions. See the latest issues here:







tutura PrevMon

CHANGES IN THE PLAN REGULATION

MACRO VIEW

of the year

Changes in the Prevmon Benefit Plan Regulation, suggested in 2016, were reviewed by Previc in 2017 and approved in early 2018.

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"Congratulations, guys, on the **news** we are always hearing about Prevmon!" "Congratulations to you on this **achievement**. This is 'Transformation'! Thank you for your **engagement**!" (talking about the app)

What **people SAY** about us!

Testimonials sent by participants via email spontaneously



"I'd like to congratulate your team and tell you we have received excellent feedback on the Prevmon team. We had new inscriptions and have answered a lot of questions."



MAXIMIZING RESULTS

FINANCIAL

INTELLIGENCE

PREVMON NUMBERS





IN 2017 IN 2017 WE REACHED THE TOTAL OF ASSETS OF



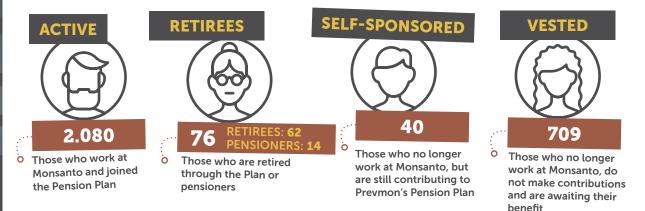
ON DECEMBER 31, 2017, THE TOTAL ASSETS MANAGED BY PREVMON WAS



R\$ 530.1 million

The 2,905 PARTICIPANTS

were divided as follows:



THE AVERAGE AGE OF ACTIVE PARTICIPANTS IS **37.2 YEARS OLD** A SMALL INCREASE ON THE AVERAGE IN 2016, WHICH WAS **36.9 YEARS OLD**

PREVMON	EXPENSES
In 2017 total ex	kpenses were

R\$ 4.1 million,

divided into: o



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Administration	R\$
Own Staff	1,669.7
Liability Management Consulting	728.3
Taxes	223.5
Actuarial Consulting	123.2
Other Expenses	102.7
Communication Consulting	75.9
Auditing Fees	67.5
General Consulting	50.1
Risk Control Consulting Services	39.0
Total	3,079.9

Investment Management In thousands of R\$:	
Investment Management	R\$
Management Fee	615.0
Central Custody	193.3
Investment Consulting	169.9
CETIP/SELIC/CBLC Rate	39.3
Total	1,017.6









ASSETS are the accounting statements that shows the set of assets of Prevmon.

(Amounts in thousands of Brazilian reals - R\$)

Assets	2017	2016
Available	56	60
Noncurrent	533,883	450,227
Permanent	0	5
Total Assets	533,939	450,292



LIABILITIES are the accounting statements that presents the set of liabilities of Prevmon.

Liabilities	2017	2016
Operational Liability	984	1,081
Contingent Liabilities	2,824	2,762
Assets of Plan Coverage	530,131	446,449
Total Liabilities	533,939	450,292

The actuarial calculation in a pension plan is carried out by a specialized consulting firm to verify if it is balanced – that is, if its total of assets will be sufficient to fulfill its obligations to participants.

MAXIMIZING RESULTS



Willis Towers Watson, the consulting firm responsible for the actuarial calculations in 2017, attributes the surplus in the Prevmon Benefit Plan had increased due to the change in the profile of the participants, adjustment of the plan's hypotheses based on the takeup studies carried out in 2017 and a better-than-expected return on investments.

Below are the main figures that demonstrate the balance of the Prevmon Plan:

	R\$	UNDERSTAND THE VALUES
Plan Assets	521,504,030.76	The amount Prevmon has to cover future benefits payments to participants.
Mathematical Provisions	505,983,064.40	Value calculated by the consulting firm for the payment of future benefits and that must be provisioned by Prevmon.
Benefits Granted	50,054,723.72	Provisions for payment of retiree benefits.
Benefits to Grant	455,928,340.68	Resources for future payment of active participants.
Technical Balance	15,520,966.36	Excess (surplus) or lack (deficit) of resources between the assets that Prevmon owns and provisions calculated.
Funds	6,024,484.69	Diverse funds for specific purposes.

MAXIMIZING

results



These are the guidelines drawn up annually for the application of the resources of the plans administered by Prevmon in the financial market.

RESOURCE INVESTMENTS PROFILES ALLOCATION: ~





Asset Classes	Conservative	Moderate	Aggressive	PGA
Fixed Income	100%	83-85%	65-70%	100%
Equities	-	12-15%	25-30%	-
Structured Investments	-	0-2%	0-5%	-
Foreign Investments	_	0-3%	0-5%	-

The goal of investments is to outperform their benchmark.

Profile/Segment	Benchmark Composition
Fixed Income	60% IMA-S + 10% IRF-M + 20% IMA B5 + 10% IMA-B5+
Equities	IBrX
Structured Investments	CDI
Foreign Investments	MSCI World BRL
Fixed Income (PGA)	CDI

Benchmark It is an index or indicator for measuring the performance of investments.

UNDERSTANDING MARKET INDICES:

The ANBIMA Market Index (IMA): family of indices that represents the evolution, at market price, of the portfolio of public bonds traded by the National Treasury. There are the General IMA and four sub-indices according to the bond indexers, namely: IMA-B (made up of NTN-Bs), IMA-C (made up of NTN-Cs), RFI-M (made up of LTNs and NTNFs) and IMA-S (made up of LFTs).

IBrX: price index that measures the return for a theoretical portfolio composed of 100 stocks selected among the most traded on the BM&FBovespa Stock Exchange.

CDI - Interbank Deposit Certificate: these bonds are issued by financial institutions that back operations on the interbank market.

MSCI World: is the index used as a benchmark for several international investment funds.

FINANCIAL

NET RETURN – by Asset Classes





11.84% **Fixed Income** % Benchmark 60% IMA-S + 10% IRF-M + 11.43% 20% IMA B5 + 10% IMA-B5+ 25.91% **Equities** % Benchmark 27.55% IBrX 19.08% **Foreign Investments** % Benchmark 21.92% MSCI World BRL



NET RETURN

Gross return minus investment expenses (management, administration and custody fees).

NET RETURN – by Investment Profile

	MANAGER		BENCHMARK	
	Western	Bradesco	%	Composition
Conservative	11.97%	11.60%	11.43%	60% IMA-S + 10% IRF-M + 20% IMA-B5 + 10% IMA-B5+
Moderate	14.27%	14.16%	13.67%	85% (60% IMA-S + 10% IRF-M + 20% IMA-B5 + 10% IMA-B5+) + 13% IBrX + 2% MSCI World BRL
ŀ	16.58%	16.74%	15.92%	
Aggressive				70% (60% IMA-S + 10% IRF-M + 20% IMA-B5 + 10% IMA-B5+) + 26% IBrX + 4% MSCI World BRL



To access detailed information on Prevmon and its Benefit Plan, access the full version of the 2017 Annual Report (only in Portuguese).









CONTACT Prevmon

Got any questions? Waut to talk to us?

CUSTOMER SERVICE 0800.729.2228

From Monday to Friday, 8am to 5pm

TALK TO US CHANNEL Available on the website and in the Prevmon app



MAXIMIZING RESULTS

