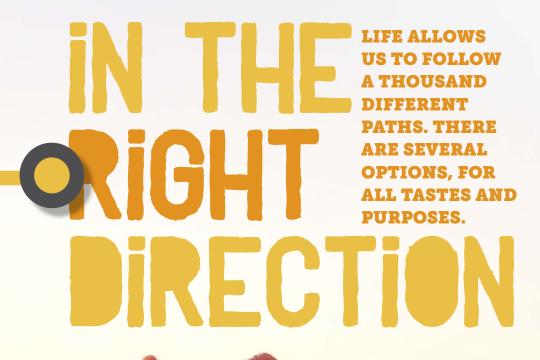




SHORT VERSION
ANNUAL REPORT
2016



Although the goal is always to get to a destination, what therefore we want our work enriches the journey are the to be increasingly more histories, the experiences, the landscapes, the stops and even the obstacles found along the way.

We have come a long way in 2016, full of achievements about the management of and challenges that somehow pushed us to deliver more and better to Prevmon's almost 2,800 participants (including active participants, vested, retired and pensioners). We understand that all these people are in different life moments, with particular sights regarding their

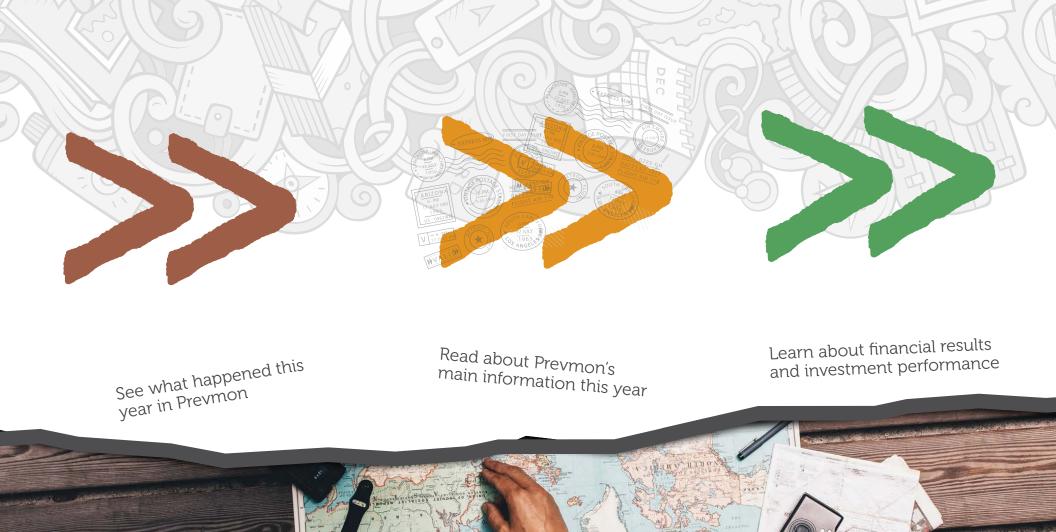
money and future and personalized and inclusive.

In this Annual Report, we gathered some of Prevmon's experiences in 2016, as well as the main information your Prevmon Plan.

Sharing this journey we can keep on going together!

**PREVMON** TEAM

#PATHSTRAVELED #ANNUALREPORT2016





NAVIGATE THROUGH THIS MENU

THE WAY OF THE NUMBERS

INVESTMENTS'
ROUTE



PREVMON HAS TAKEN A PATH FULL OF ACHIEVEMENTS IN 2016, CONTINUING SEVERAL ACTIONS STARTED IN 2015.



**RECEIVED MORE THAN** 

AND BECAME AN IMPORTANT COMMUNICATION CHANNEL WITH THE PLAN PARTICIPANTS.



2015 • 17.924 2016 • 76.431



**1.434 PEOPLE** watched our videos about the Pension Plan rules

### **LOCATION VISITS**

Prevmon visited several Monsanto sites to present the Pension Plan and to clarify doubts. This initiative is part of the HR ON THE ROAD program.





757 PEOPLE

used our benefit simulator (220% more than 2015)



NAVIGATE THROUGH THIS MENU

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### **ONLINE SURVEY**

The 2<sup>nd</sup> survey about finance and pensions

knowledge level was held in September. The results, in general, showed an improvement in the respondents relation with their money, their retirement planning and their long term investments.





**74,8%** said they are planning their retirement over 65,4% in 2015



**60,7%** said they are making long term investments over 55,9% in 2015



**57,2%** said they know Prevmon's Pension Plan rules over 46,3% in 2015



## THE WAY OF THE NUMBERS

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### **COMMUNICATION CAMPAIGNS**

0

CHANGES

IN PARTICIPANTS INVESTMENT PROFILE, INVESTMENT MANAGER AND CONTRIBUTION PERCENTAGE



TAX INCENTIVE

THE PLAN
PARTICIPATION HAVE
INCREASED!

**79%** in **2015** 

**81%** in 2016

WHAT WE'VE

DURING THIS **JOURNEY** \*

"With Prevmon, We will have a peaceful future."

**BENEFIT PAYMENT CHANGE** 

futuro PrevMon

\*Testimonials recorded in our Online Survey and/or spontaneously, sent by e-mail to Prevmon.

"Communication has evolved a lot in the last year. The 1:1 meetings (Prevmon Vip) with the senior group was an excellent initiative..."

"I congratulate this proactive action of the Prevmon Team in becoming more 'known'. Monsanto do Brasil is a "young" company and this generation will be well prepared to face their old age when it comes."

"I thank you immensely for your availability, dedication and the affection that you are dedicating to this challenge because, as you know, we are at the "other end" and we did not have access to these refined details before"

(Comment sent)

(Comment sent by a plan participant, after attending Prevmon Vip).



All of those actions you just read are part of the "de bem com seu futuro" (free translation: "being good with your future"), Prevmon's financial and pension education program. The initiative reinforces the importance for Monsanto employees to have a broader view about their money and their future in a light and uncomplicated way. This way, we hope they will make better choices for their lives!



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# THE WAY OF THE NUMBERS

PREVMON'S NUMBERS

On December 31st, 2016, the Total Assets managed by Prevmon were **BRL 46,4** million.

This amount is distributed by



who work at anto and joined the on Plan 70
RETIREES

Those who are retired through the Plan or pensioners

Those who no longer work at Monsanto, but are still contributing to Prevmon's

33

SELF-SPONSORED

Those who no longer work at Monsanto, do not make contributions and are awaiting their benefit

633

**VESTED** 

The average age of Prevmon's active participants is 36,9 years

# Prevmon's Expenses in 2016



Prevmon's total expenses in 2016 were **3,6 BRL million**. From this total, **2,5 BRL million** expended in the Entity administation

and 1,1 BRL million with

investment expenses.

Investment Expenses



R\$ 713.960 | 62,9% Management Fee

R\$ 223.412 | 19,7% Investment Consulting

R\$ 99.099 | 8,7% CETIP/SELIC/CBLC Taxes

R\$ 98.946 | 8,7% Central Custody

R\$ 98.946 | 8,7% Central Custody





R\$ 1.173.622 | 46,7% Own Staff

R\$ 643.986 | 25,6% Liabiity Management Consulting

\$ 213.222 | 8.5% Taxes

**R\$ 174.859** | 7,0% Actuarial Consulting

R\$ 86.657 | 3,4% Other Expenses

R\$ 68.734 | 2,7% Communication Consulting Services

R\$ 63.879 | 2,5% Auditing Fees

R\$ 54.345 | 2,2% General Consulting

R\$ 36.141 | 1,4% Risc Control Consulting Services





# THE WAY OF THE NUMBERS

**BALANCE SHEET** 

on December 31, 2016 and 2015

Amounts in BRL thousands

THE WAY OF THE NUMBERS

INVESTMENTS' ROUTE

				Assets are the accounting
Assets		2016	2015	statements that shows the
Available		60	36	set of assets of Prevmon.
Noncurrent		450.227	367.390	
Permanent		5	8	
<b>Total Assets</b>	0	450.292	367.434	
	V.,			

Liabilities	2016	2015
Operating Liabilities	1.081	820
Contingent Liabilities	2.762	2.681
Assets for Plan Coverage	437.665	351.251
Funds	8.784	12.682
Total Liabilities	450.292	367.434

### Liabilities

are the accounting statements that presents the set of liabilities of Prevmon.





# THE WAY OF THE NUMBERS

PLAN ACTUARIAL SITUATION

Each year, a specialized consulting firm performs the actuarial valuation of Preymon's Pension Plan to determine its financial health.

## THE WAY OF THE NUMBERS

## INVESTMENTS' ROUTE

	WHAT DO THESE MEAN?		Amounts in BRL
0	Amount that Prevmon has to cover future benefit payments to participants.	Plan Assets	437.665.411,84
0	Value calculated by the consulting firm to be provisioned by Prevmon. It is divided into Retirees, for payment of benefits to retirees, and Active Participants for future payment of active participants.	Mathematical Provisions Retirees Active Participants	<b>426.066.561,01</b> 39.842.228,96 386.224.332,05
0	Excess or shortfall of resources between the Plan Assets that Prevmon has and the provisions needed. When it is positive, there is a surplus, and when it is negative, there is a deficit.	Funded Status	11.598.850,83
0	Funds with specific functions other than benefit payment.	Funds	6.465.398,80

Willis Towers Watson, the consulting firm responsible for the actuarial calculations, attributes the surplus in 2016 to favorable fluctuations and the adjustment to the real interest rate assumption used in the calculations.



## THE WAY OF THE NUMBERS

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# INVESTMENTS' ROUTE

Defines the guidelines for Prevmon's investments. This includes assets from both the Pension Plan and the Administrative Fund (PGA).

Each investment choice should invest in the following asset classes:

INVESTMENT POLICY

Asset Classes
Fixed Income
Equities
Structured Investments
Foreign Investments



Conservative	
100%	
0%	
0%	
0%	



Moderate	Aggressive
78 a 80%	65 a 70%
19 a 20%	38 a 40%
0 a 2%	0 a 5%
0 a 2,5%	0 a 5%

7
Z

38 a 40%	-
0 a 5%	-
0 a 5%	-

PGA 100%

# The goal of an investment is to outperform its benchmark.

BENCHMARK
65% IMA-S + 20% IRF-M + 15% IMA-B
IBrX
CDI
MSCI World Index in Reais (BRL)
CDI

#### KNOW THE MEANING!

**IMA - ANBIMA Market Index:** The IMA is a family of fixed-income indexes, which represents the performance of a portfolio of government bonds at market prices. There is "**IMA General**" and four sub-indexes, classified according to type of government bond it follows: the **IMA-B** is composed of NTNBs; the **IMA-C** is composed of NTN-Cs; the **IRF-M** is composed of LTNs and NTN-Fs; and the **IMA-S** is composed of LFTs.

**IBrX:** price index that measures the return of a theoretical portfolio composed of 100 shares of stock selected among the most highly traded shares on the BM&F Bovespa stock exchange.

**CDI** – Interbank Deposit Certificate: A rate that tracks the issuance of bonds issued by financial institutions in interbank transactions.

**MSCI World:** Equity index that measures the performance of equity markets global of developed economies.



#### **BENCHMARK**

An index or performance indicator against which the returns of an investment fund or any investment can be measured.



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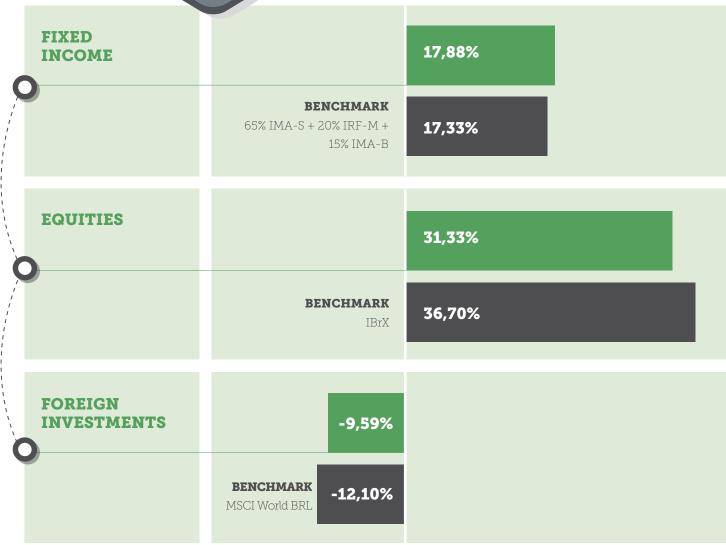
# INVESTMENTS' ROUTE

INVESTMENT STATEMENT



Equivalent to the gross return minus investment expenses (management, administration and custody fees).

If you'd like to know more about Gross Return, read the full version of the Annual Report (available only in Portuguese).







## INVESTMENTS' ROUTE **INVESTMENT STATEMENT**

#### **NET RETURN**

INVESTMENT PROFILE

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**Note:** For best viewing, the graphs of each investment profile have different scales.



<sup>\*</sup> Return until sept/2016. From oct/2016 onwards, HSBC was incorporated into Bradesco.

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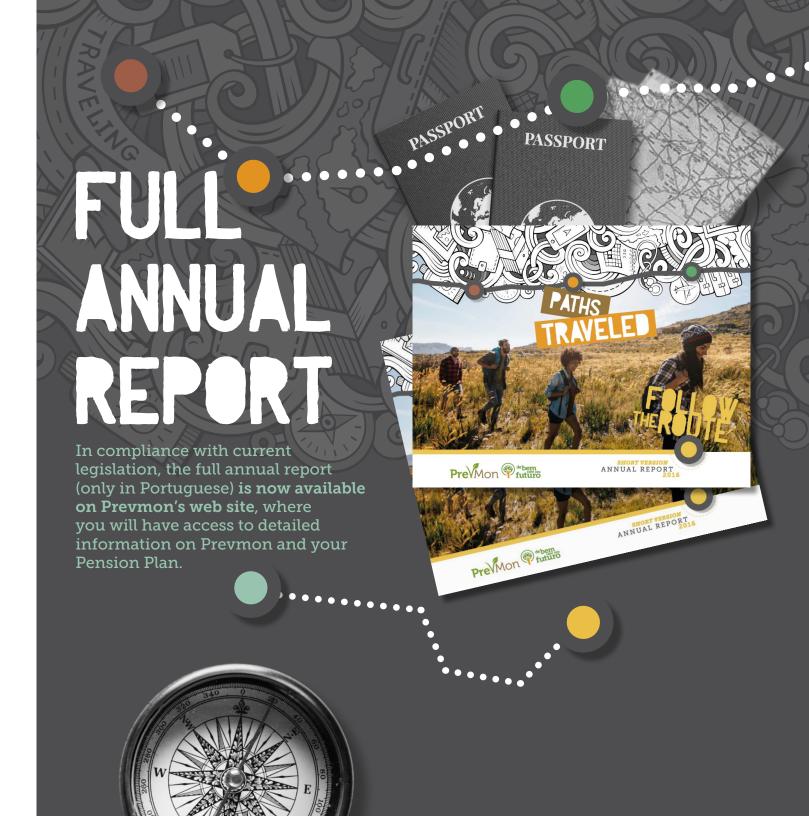
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# CONTACT US

Got any questions?
Want to talk with us?

